

Matthew L. Gentry

Florida State University
Department of Economics
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Research Interests

Industrial Organization, Auctions, Microeconometrics, Empirical Microeconomics

Professional History

2019 – Associate Professor of Economics, Florida State University
2017 – 2019 Tenured Assistant Professor in Economics, London School of Economics
2012 – 2017 Assistant Professor in Economics, London School of Economics
2009 – 2011 Research Assistant for Tong Li, Vanderbilt University
2008 – 2009 Teaching Assistant, Vanderbilt University

Visiting Positions

2018 – 2019 Visiting Assistant Professor, Toulouse School of Economics
Summer 2017 Visiting Scholar, University of Pennsylvania
Fall 2013 Visiting Assistant Professor, University of Chicago

Education

2009 – 2012 Ph. D. in Economics, Vanderbilt University
2007 – 2009 M.S. in Economics, Vanderbilt University
2003 – 2007 B.S. in Politics, Philosophy and Economics, Union University (Honors)

Editorial Positions

2020 – Co-Editor, International Journal of Industrial Organization

Research Grants

ESRC Grant ES/N000056/1, “Simultaneous First-Price Auctions with Preferences Over Combinations,” September 2015. (With Pasquale Schiraldi and Tatiana Komarova)

Published and Accepted Research

- “Identification and Estimation in First-Price Auctions with Risk-Averse Bidders and Selective Entry,” with Xiaohong Chen, Tong Li and Jingfeng Lu. *Conditionally accepted, Review of Economic Studies*.
- “Preferences and Performance in Simultaneous First-Price Auctions: A Structural Analysis,” with Tatiana Komarova and Pasquale Schiraldi. *Review of Economic Studies* 90:2, 852–878, 2023.
- “Pricing with Bargain Hunting Consumers,” with Martin Pesendorfer. *Games and Economic Behavior* 129, 549-569, 2021.
- “On Pure Strategy Equilibria in Simultaneous Auctions for Complementary Goods,” with Tatiana Komarova, Pasquale Schiraldi, and Wiroy Shin. *Journal of Mathematical Economics* 85:C, 109-128, 2020.
- “Entry and Competition in Takeover Auctions,” with Caleb Stroup. *Journal of Financial Economics* 132:2, 298-324, 2019.
- “Structural Econometrics of Auctions: A Review,” with Timothy P. Hubbard, Denis Nekipelov and Harry J. Paarsch. *Foundations and Trends in Econometrics* 9:2-4, 2018.
- “Auctions with Selective Entry,” with Tong Li and Jingfeng Lu. *Games and Economic Behavior* 105, 104-111, 2017.
- “Existence of Monotone Equilibrium in First Price Auctions with Private Risk Aversion and Private Initial Wealth,” with Tong Li and Jingfeng Lu. *Games and Economic Behavior* 91, 214-221, 2015.
- “Identification in Auctions with Selective Entry,” with Tong Li. *Econometrica* 82:1, 315-344, 2014.
- “A New Class of Asymptotically Efficient Estimators for Moment Condition Models,” with Yanqin Fan and Tong Li. *Journal of Econometrics* 162, 268-277, 2011.

Working Papers

- “On the Timing of Auctions: The Effects of Complementarities on Sequential and Simultaneous Bidding,” with Alex Arsenault-Morin and Hayri Alper Arslan. *Revision resubmitted, RAND Journal of Economics*.
- “Dynamic oligopoly in procurement auction markets,” with Dakshina De Silva and Pasquale Schiraldi.
- “Displays, Sales and In-Store Search in Retail Markets.” *Submission invited by editor, Quantitative Marketing and Economics*.

Work in Progress

“Price Reference Effects in Consumer Demand,” with Martin Pesendorfer.

“A Structural Model of Product-Line Pricing,” with Isis Durrmeyer, Andras Niedermeyer and Artyom Shneyerov.

Referee

Econometrica, American Economic Review, Review of Economic Studies, Journal of Political Economy, Journal of the European Economic Association, European Economic Review, Management Science, RAND Journal of Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Econometrics, International Economic Review, Journal of Applied Econometrics, Journal of Public Economic Theory, Journal of Public Economics

Teaching

Florida State University (2019-)

Industrial Organization (PhD)
Structural Econometric Methods (PhD)
Business Organization and Market Structure

Toulouse School of Economics (2018-2019)

Empirical Industrial Organization (Economics Masters)
Business Economics (Finance Masters)

London School of Economics (2012-2018)

Economics of Industry for Research Students
Problems in Applied Econometrics
Firms and Markets

University of Chicago (Fall 2013)

Problems in Applied Econometrics

Vanderbilt University (Graduate Assistant)

International Macroeconomics
Macroeconomic Theory I (PhD)
Money and Banking
